

THE SUSAN ELLIS HOME TEAM



Susan

Tracy

301-367-9032 (c) 301-774-5900 (o)

www.TopOlneyHomes.com



3300 Olney Sandy Spring Road
Olney, MD 20832

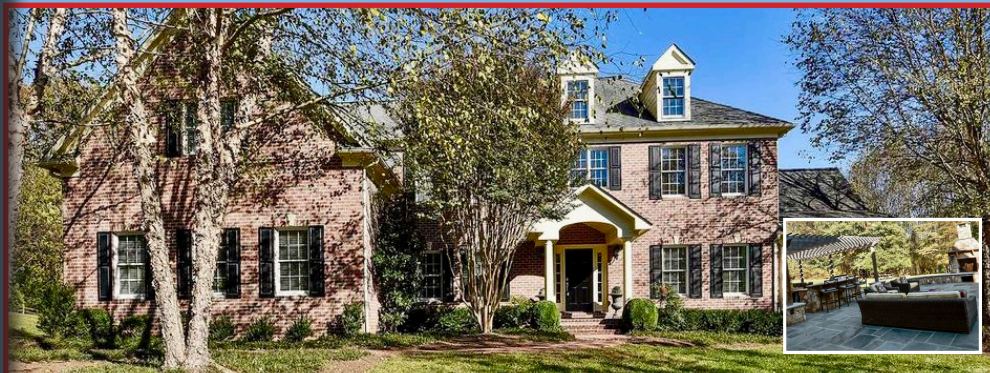
Turn-key
End Unit Townhome
with Stunning
Renovated
Kitchen!
3542 Softwood Terr.
Offered for
\$389,900



The Crossroads of Olney

Thinking of Selling Your Home in 2020?

NOW IS THE TIME TO GET YOUR HOME READY!



Exquisitely Appointed All Brick Colonial on 5 Acres Backing to Woods!

18917 Celebrity Lane, Sandy Spring

Call today for details on Pricing



Spectacular Brick Home w/ 7500 sq ft of living space!

18000 Meadowsweet Court

Offer for

\$975,000

NOSEY NEIGHBOR

Listed below are the homes that were sold
in the Olney/Brookeville area in January and February 2020

Batchellors Forest

16866 Batchellors Forest Rd \$1,095,000.00

Bancroft

1501 Lake Norwood Way \$872,000

Barnsley Manor Estates

18504 Yarnbrooke Pl \$512,000

18202 Bluebell Ln \$720,000

Brookeville Knolls

18825 Heritage Hills Dr \$493,000

18629 Shady View Ln \$495,000

18729 Considine Dr \$485,000

Camelback Village

17824 Buehler Rd #188 \$193,000

3214 Spartan Rd #1-J \$185,000

3206 Spartan Rd #1-H-1 \$181,001

17816 Buehler Rd #3-D-3 \$160,000

Cashell Manor

17419 Gallagher Way \$335,000

Cherrywood

17027 Moss Side Ln #33 \$337,000

16905 Macduff Ave \$634,000

3808 Cherry Valley Dr \$560,000

Dellabrooke Forest

19009 Dellabrooke Farm Way \$790,000

Ednor

17509 Skyline Dr \$608,000

Fair Hill Farm

3002 Paladin Ter \$394,900

3001 Castle Garden Way \$460,000

2946 McGee Way \$289,900

Hallowell

3219 St Florence Ter \$402,000

2258 Winter Garden Way \$448,000

3407 Pisner Ter \$489,900

Hampshire Greens

16922 Harbour Town Dr \$725,000

Homeland Village

18200 Rolling Meadow Way #179 \$235,000

18142 Rolling Meadow Way \$257,000

James Creek

18610 Clovercrest Cir \$419,000

18501 Grapevine Way \$426,000

Norbeck Estates

17008 Freedom Way \$540,000

16512 George Washington Dr \$567,500

Olney Acres

17801 Overwood Dr \$445,000

17717 Overwood Dr \$475,000

Olney Oaks

4216 Headwaters Ln \$550,000

Olney Square

3601 Bermuda Ct \$369,000

18313 Wachs Ter \$450,000

5 Dutchess Ct \$490,000

Spring Lawn Farm

114 Crystal Spring Dr \$598,000

Oatland Farm

18502 Winding Oak Ter \$732,500

Sunshine Acres

21900 New Hampshire Ave \$761,000

Trotters Glen

2861 Seabiscuit Dr \$1,335,826

Williamsburg Village

3405 John Carroll Dr \$537,500

Sweet Treats for Sellers!

2020 is going to be a Great Year to Sell a Home!
Our Listings are Selling Fast...Inventory is **LOW**



James Creek Charmer
18501 Grapevine Way
\$424,900



Norbeck Grove Backing to Park
5016 Tothill Drive
\$705,000



Christie Estates
"Right out of Pottery Barn"
13 Fiddleleaf Court
\$429,900

**Our Results can be Your Success
Top Dollar and Fewer Days
on the Market!**

Call us to get the Ball Rolling for a Successful Spring Sale!

Sweet Treats for Buyers!

Mortgage Interest Rates can't get any better than this!

National Mortgage Rate Averages for the Week Ending Feb. 13

Attractive rates remaining
an alluring incentive for
buyers who want to lock
in some of the lowest
borrowing rates in years.

30-year fixed-rate



3.47%
0.7 point

LAST WEEK: 3.45%

LAST YEAR: 4.37%

15-year fixed-rate

NO **2.97%**
CHANGE 0.8 point

LAST WEEK: 2.97%

LAST YEAR: 3.81%

5-year hybrid ARM



3.28%
0.3 point

LAST WEEK: 3.32%

LAST YEAR: 3.88%

HELP!! I don't know where to start!

Does your home need an **OVERHAUL** before you sell?

Want to sell your house now but it **NEEDS TONS OF WORK** and is **TOO COSTLY?**

Let us connect you with a company that is having excellent results in renovations for home sellers.

Fast - We work hand in hand with them to get the project done in 3 - 8 week turnaround.

Affordable & Easy - NO UPFRONT COST TO SELLER.

The cost of the renovation is paid for at settlement.

215%

Average Renovation ROI

58%

Fewer Days on Market

\$50k

Average Profit Increase

Spring is right around the Corner... Time to Spruce up the Yard!



What is Curb Appeal and Why is it Important?

Curb appeal is described as the visual attractiveness of a house as seen from the street. This applies to the exterior of the home as well as the landscaping, outdoor fixtures, sidewalks, and driveway.

An attractive view from the street can help sell your home and extend your property values as well as the neighborhood's value.

Curb appeal should be important to all homeowners, not just the ones looking to sell their homes. It can also save money and help deter criminals.

Well placed trees and shrubs will block the home from sun and wind and can help cut down on cooling and heating costs. Shrubs and bushes in front of windows, but not fully blocking them, can prevent people from looking into your home or getting too close. Keeping them trimmed and the yard

maintained also lets people know that the home is regularly occupied.

If you practice regular maintenance on the exterior of your home, it will prevent larger costly repairs in the future.

A few simple and cost-effective things you can do to improve your curb appeal are:

- Mow and edge the lawn, weed flower beds, seed the lawn, apply a new layer of mulch and sweep any sidewalks and driveways.
- Replace light bulbs, clean windows and any glass panels, pressure wash siding and remove dust and cobwebs from outdoor fixtures.
- Repaint any chips on trim to the house, front door or posts and repair or replace any damaged posts.

Only the BEST CONTRACTORS in OLNEY!

Time Tested Recommended
Licensed Contractors

Landscaping

Kollins Lawn & Landscaping, LLC
Brinklow, MD
O: (301) 774-1804
C: (240) 426-2669
Paul@kollinslandscaping.com

Moving and Storage

Metropolitan Moving & Storage, LLC
Laurel, MD | (301) 279-0090
dcmetropolitanmoving.com
Local and Long Distance Service
Angies List Super Service Award
winner for the past 10 years,
recently featured in
Washingtonian Magazine
as a top mover in D.C.

Roofs + Gutters + Repairs

Welsh Roofing Company, LLC
Brookeville, MD | (301) 774-2167
Greg O. Welsh
WelshRoofing@verizon.net

Replacement Windows, Vinyl Siding, Gutters & Trim

All Four Seasons, Co., Inc.
(301) 580-9399 | (800) 394-6369
Phil Zlotnick | President

Carpet & Flooring

Carpet and Vacuum Expo
Olney / (301)-924-7331
18167 Village Center Drive
mike@carpetandvacuumexpo.com

Painting and Wood Replacement Power Washing

Ricagno Painting Company
Olney, MD | (301) 602-1760
Karen Ricagno
karen@ricagnopainting.com
RicagnoPainting.com

Electrician

Jay's Electrical Services, LLC
Derwood, MD
(301) 461-6241 Jay Rogers
jaynde@comcast.net

Plumbing

Peddicord Plumbing Services
Dan Peddicord
Olney, MD | (301) 774-1227
dantheplumber80@aol.com
Peddicordplumbing.com

Local Gems to Visit

When I first moved to the area 40+ years ago, Olney was just a blip on the screen. Many Montgomery County residents living outside our area barely knew of us. Fast Forward to 2020, we are definitely on the map and respected for our strong sense of community and friendly people.

Great Schools, Restaurants, Parks, Beautiful Library, Grocery Stores, Boys and Girls Club, and the list goes on!

We also have other Unique Olney Places that set us apart from the rest of the county. If you haven't, you should...

Visit these Very Special Olney Places!



Olney Theatre Center



Olney Indoor Swim Center



Adventure Park at Sandy Spring Friends School



Oakley Cabin African American Museum



Olney Golf Park



Sandy Spring Slave Museum



Sandy Spring Museum



Olney Farmer's and Artist Market

ALSO VISIT: Field of Screams Maryland and Olney Manor Dog Park

ASK US about our:



- **New 2020**
"Hyper-Target Marketing"
that finds the right buyers for your home!



- **Professional Photos & Drone Shots**
that will make your home POP!



- **Staging Services**
that will make your home a STAR!



- **Contractors & Home Services**
that will save you money and minimize stress!



- **Very Competitive Commission Rates**
that will help you net more for your money!

ASK US about our:

Complimentary Settlement Fee (Value of \$395)
When you settle with Home Settlement Centre

CONTACT US TODAY!



Susan Ellis

(301) 367-9032



Tracy Onslow

(410) 829-2219

www.TopOlneyHomes.com

SusanEllisHomes@gmail.com

RE/MAX
Realty Centre



For all of your Real Estate Settlement needs!

HOME SETTLEMENT CENTRE

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